



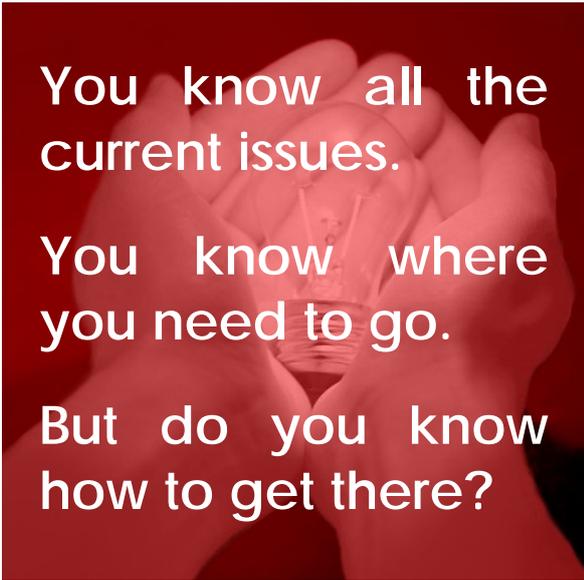
Streamlining Platform Change

- Right People
- Right Platform
- Right Products

Is your payment or transaction processing platform up to the job?

The race against crime and the **revolution** in new technology, together with **competition** for the provision of exceptional customer service, is a challenge for every bank and financial institution.

Your **payment and transaction processing technology** is the key to your success and you know it's letting you down. You know you need to get your organisation to a new place but your **challenge** is to move it from where it is today, to where it needs to be in order to **thrive**.



You know all the current issues.

You know where you need to go.

But do you know how to get there?

Successful providers ensure that they deliver their customers exceptional service that is seam-free during any change process. This can only be achieved by ensuring that there is a rigorous implementation process that adopts a **right first time approach**.

The **complexity** of changing technology platforms can be a highly daunting prospect for even the most experienced organisation. Invariably the **legacy technology** is at the very heart of the operation, driving the **mission critical** business applications that underpin the day-to-day activity of the organisation.

Do you want to be a leader in the market?

Leaders in the market embrace change and become **pioneers** in the industry by being ahead of the market place and having access to exceptional expertise that will enable them to **make changes swiftly and efficiently**.

Are you ready to make the change?

Savantor's team will **successfully** manage your change programme so that your business doesn't suffer during the process.

We will **provide** you with an implementation plan and access to our significant banking and card payment **expertise**, so you can benefit from years of practical business and operational experience.

Savantor's philosophy

Savantor will act as your **trusted partner** and is committed to ensuring that operational effectiveness is not compromised during the change process.

Our **practitioner** consultants will complement your existing resource with extensive knowledge of the complexities of the international payment and transaction processing market.

We pride ourselves on our ability to provide **innovative solutions** not only to the most complex challenges you face but also to the mundane.



"Experts providing creative solutions"

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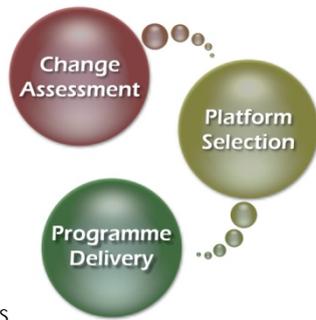


Streamlining the Change Process

"Fast Track" Methodology

Savantor's structured 'Fast Track' methodology for technology appraisal and selection is an approach that has been **proven** to significantly speed up the entire process and provides our clients with the clarity they require in a complex environment.

Savantor's evaluation and selection process is seam-free, practical and **auditable**, integrating the numerous components to ensure a smoother change execution.



As **independent** and objective advisors with an in-depth understanding of the key players in the market, we can add significant value by using our structured, effective methodology to streamline the entire platform selection process. Our standard approach to the change process is broken down into three phases.

About Savantor

Savantor was established in 1997 and is now based in London, Madrid and Helsinki.

Savantor provides specialist programme managers, business analysts and other transformation experts to help deliver your critical programmes.

In addition, we recruit key permanent resource for our clients and provide consultancy support using subject matter experts with a wide range of advice and operational implementation skills, based on detailed knowledge of the industry.

Within the payments, mobile and processing industry, Savantor delivers and supports:

- **Strategic assessments**
- **Migrations and conversions**
- **Business critical implementations**
- **Operational best practice.**

Change Assessment

The initial phase covers the selection process, key requirements, solution architecture and business case structure.

Working closely with key people in your business, IT and operations, we undertake an assessment of all relevant selected suppliers through a "fast track" Request For Information.

Evaluation uses a tried and tested framework to assess their capabilities.

Platform Selection

Savantor then manages relevant vendors' participation in a Solution Pilot that has been developed specifically for your organisation.

Findings are presented in a format that will help you to make an informed choice of solution and provider.

Programme Delivery

An effective programme delivery structure is essential to implement the chosen solution and realise the business benefits.

Savantor's support through the whole implementation process is tailored to meet your needs – from establishing the programme structure or mobilisation planning to supply of relevant specialist skills, we will strive to improve your standing in the payment and transaction processing market.

"Unbeatable expertise and understanding of the industry are key components to our and your success."



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